

Highland Beach

Single Family	February			Year to Date		
Key Metrics	2023	2024	% Change	2-2023	2-2024	% Change
Closed Sales	1	0	- 100.0%	1	1	0.0%
Median Sales Price*	\$2,750,000			\$2,750,000	\$3,750,000	+ 36.4%
Average Sales Price*	\$2,750,000			\$2,750,000	\$3,750,000	+ 36.4%
Dollar Volume	\$2,750,000			\$2,750,000	\$3,750,000	+ 36.4%
Percent of Original List Price Received*	84.6%			84.6%	96.2%	+ 13.7%
Median Time to Contract	3			3	0	- 100.0%
Pending Sales	0	2		1	3	+ 200.0%
New Listings	2	3	+ 50.0%	3	3	0.0%
Inventory of Homes for Sale	9	8	- 11.1%			_
Months Supply of Inventory	7.5	6.2	- 17.3%			_

Townhouse/Condo	February			Year to Date		
Key Metrics	2023	2024	% Change	2-2023	2-2024	% Change
Closed Sales	8	11	+ 37.5%	13	17	+ 30.8%
Median Sales Price*	\$878,750	\$985,000	+ 12.1%	\$995,000	\$985,000	- 1.0%
Average Sales Price*	\$2,623,813	\$1,316,068	- 49.8%	\$2,200,962	\$1,359,368	- 38.2%
Dollar Volume	\$20,990,500	\$14,476,750	- 31.0%	\$28,612,500	\$23,109,250	- 19.2%
Percent of Original List Price Received*	92.7%	92.9%	+ 0.2%	92.1%	91.8%	- 0.3%
Median Time to Contract	69	41	- 40.6%	53	60	+ 13.2%
Pending Sales	13	21	+ 61.5%	24	30	+ 25.0%
New Listings	16	24	+ 50.0%	46	61	+ 32.6%
Inventory of Homes for Sale	74	100	+ 35.1%		—	
Months Supply of Inventory	5.7	8.5	+ 49.1%		_	

* Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (-) means no activity to report on for specified time period.

Median Sales Price - Single Family Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.