## **Local Market Update – December 2023**

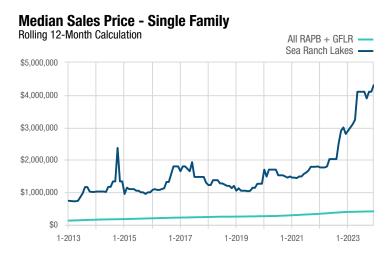


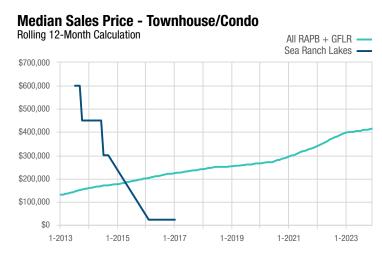
## **Sea Ranch Lakes**

Single Family	December			Year to Date			
Key Metrics	2022	2023	% Change	12-2022	12-2023	% Change	
Closed Sales	2	1	- 50.0%	11	12	+ 9.1%	
Median Sales Price*	\$2,362,500	\$6,375,000	+ 169.8%	\$2,800,000	\$4,302,500	+ 53.7%	
Average Sales Price*	\$2,362,500	\$6,375,000	+ 169.8%	\$2,772,273	\$4,556,079	+ 64.3%	
Dollar Volume	\$4,725,000	\$6,375,000	+ 34.9%	\$30,495,000	\$54,672,953	+ 79.3%	
Percent of Original List Price Received*	95.5%	87.9%	- 8.0%	94.9%	89.1%	- 6.1%	
Median Time to Contract	52	26	- 50.0%	35	90	+ 157.1%	
Pending Sales	0	0	0.0%	10	12	+ 20.0%	
New Listings	1	0	- 100.0%	17	20	+ 17.6%	
Inventory of Homes for Sale	3	5	+ 66.7%		_	_	
Months Supply of Inventory	1.5	3.3	+ 120.0%		_	_	

Townhouse/Condo	December			Year to Date		
Key Metrics	2022	2023	% Change	12-2022	12-2023	% Change
Closed Sales	0	0	0.0%	0	0	0.0%
Median Sales Price*	_	_	_	<del></del>	_	_
Average Sales Price*	_	_			_	_
Dollar Volume	_	_		<del></del>	_	_
Percent of Original List Price Received*	_	_			_	_
Median Time to Contract	_	_		<del></del>	_	_
Pending Sales	0	0	0.0%	0	0	0.0%
New Listings	0	0	0.0%	0	0	0.0%
Inventory of Homes for Sale	0	0	0.0%		_	_
Months Supply of Inventory	_	_	_	<del></del>	_	_

<sup>\*</sup> Does not account for seller concessions. Percent change may be extreme due to small sample size. Dash (-) means no activity to report on for specified time period.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.